

Investor Relations

HCOB Group

IFRS Group Result

As of 31 December 2025

19 March 2026

Agenda

1. Strategy Update “Franchise Focus”
2. Key Financials
3. Business Segments
4. Supplemental Financials
5. Appendix & Contact

Notes: Rounding effects may occur. For a list of acronyms and glossary see appendix

1. Strategy Update “Franchise Focus”

FY2025 Highlights: Accelerated focus on franchise business, profitable growth and operational efficiency

Franchise new business volumes in EUR maintained despite temporarily reduced CRE targets and volume-reducing FX effects from a weaker USD



Non-strategic asset reduction faster than plan – Int. Real Estate ahead of schedule; entire Aviation portfolio sold



Future operating expense base materially optimized – > 80% of planned cost reduction measures to achieve Mid-Term target already contracted



Multi-year transition to **state-of-the-art cloud-based IT platform completed**, future-proofing HCOB's technological setup



Franchise business

Sustainable profitability driven by strong client relationships built through mutually beneficial financial solutions

4 1) Not including prolongations for all years, which amounted to €2.0bn in 2025; FX-effect: assuming constant USD rate of YE 2024 (1.04) would have resulted in €150mn higher new business, mainly driven by Shipping | 2) Excl. one-off severance payments

2025 financial goals exceeded, setting the stage for future sustainable profitability

| | in % unless stated | 2025 | Normalized 2025 ¹ | Guidance 2026 | Midterm targets 2028 |
|--|---------------------------------|--|---------------------------------|------------------|-------------------------|
| Earnings Growth Sustainable Profitability | PbT in €mn | 289 <i>(~250²)</i> ✓ | 314 | ~300 | >350 |
| Competitive RoE Efficient, focused business model | RoE post tax³ | 4.5 <i>(~3²)</i> ✓ | 8.5¹ | ~9 | 10 - 12 |
| High Efficiency Streamlined operations and processes | CIR | 48 <i>(<50²)</i> ✓ | 43 | ~45 | ~40 |
| Robust Capital Position Capital generative business model, conservative leverage ratio | CET1 ratio | 16.5 <i>(16²)</i> ✓ | - | 16.0 | 16.0 |
| Sound Asset Quality Stringent and forward-looking risk management | NPL ratio | 3.3 <i>(~3.2²)</i> ✓ | - | ~3.0 | ~2.0 |

Focus on franchise business supported by strong margins and high share of franchise-related funding, driving sustainable profitability

Corporates

- Balanced mix of domestic and global clients, well-diversified across numerous sectors
- Additional diversification of segment through focused Structured Portfolio Finance business

| | | | |
|-------------------------------------|---------|-------------------------------------|--------|
| New Business | €1.6bn | Financing volume¹ | €7.1bn |
| Prolongations | €1.6bn | <i>Thereof Balance sheet</i> | €4.6bn |
| Avg. Ticket Size² | €13.6mn | <i>Thereof Off-Balance</i> | €2.5bn |
| Gross Margin | 338bps | Franchise deposits | €2.3bn |

Project Finance

- Long-standing expertise and client relationships in Europe facilitate sustainable growth of franchise business
- Supporting megatrends in energy transition, digital and core infrastructure expansion/renewal in Europe

| | | | |
|-------------------------|---------|-------------------------------------|--------|
| New Business | €1.6bn | Financing volume¹ | €5.3bn |
| Prolongations | €0.1bn | <i>Thereof Balance sheet</i> | €3.9bn |
| Avg. Ticket Size | €20.0mn | <i>Thereof Off-Balance</i> | €1.4bn |
| Gross Margin | 216bps | Franchise deposits | €1.4bn |

Commercial Real Estate

- Established German CRE player in one of the world's largest Real Estate markets, well positioned for further market recovery
- Non-strategic International CRE business to be reduced to 6% of segment size by FY2028

| | | | |
|-------------------------|---------|-------------------------------------|--------|
| New Business | €0.4bn | Financing volume¹ | €6.7bn |
| Prolongations | €0.9bn | <i>Thereof Balance sheet</i> | €5.9bn |
| Avg. Ticket Size | €35.8mn | <i>Thereof Off-Balance</i> | €0.8bn |
| Gross Margin | 226bps | Franchise deposits | €1.5bn |

Shipping

- Globally recognized ship financier focused on Europe, with high-quality clients and fully self-funded portfolio
- Successfully divested non-strategic Aviation business from segment *Global Transportation*

| | | | |
|-------------------------|---------|-------------------------------------|--------|
| New Business | €1.3bn | Financing volume¹ | €2.8bn |
| Prolongations | €0.1bn | <i>Thereof Balance sheet</i> | €2.5bn |
| Avg. Ticket Size | €18.4mn | <i>Thereof Off-Balance</i> | €0.3bn |
| Gross Margin | 270bps | Franchise deposits | €3.4bn |

Selected published Franchise deals 2025



| | | | | | | | |
|--|---|---|---|---|--|--|---|
| <p>BAUMARKT GLOBUS</p> <p>Corporates Retail Germany</p> <p>Mandated Lead Arranger</p> <p>2025</p> | <p>HOLBORN Europa Raffinerie GmbH</p> <p>Corporates Energy Germany</p> <p>Club Deal, Mandated Lead Arranger</p> <p>2025</p> | <p>FFG</p> <p>Corporates Defence Germany</p> <p>Syndicated Loan</p> <p>2025</p> | <p>Currenta Group</p> <p>Infrastructure Chemical Park Germany</p> <p>Mandated Lead Arranger</p> <p>2025</p> | <p>dstelecom</p> <p>Infrastructure Fiber Portugal</p> <p>Noteholder/ Hedging Counterparty</p> <p>2025</p> | <p>TANK & RAST</p> <p>Infrastructure Service Stations Germany</p> <p>Lead Arranger</p> <p>2025</p> | <p>INLAND TERMINALS GROUP</p> <p>Infrastructure Inland Terminals Benelux</p> <p>Lead Arranger, Agent</p> <p>2025</p> | <p>Go Fibre</p> <p>Infrastructure Fiber UK</p> <p>Lead Arranger</p> <p>2025</p> |
| <p>KNRN</p> <p>Energy Sewage sludge incineration Germany</p> <p>Mandated Lead Arranger</p> <p>2025</p> | <p>NEXTWIND</p> <p>Energy Wind Onshore Germany</p> <p>Arranger, Lender</p> <p>2025</p> | <p>STEINBEIS ENERGIE PAPPENBURG</p> <p>Energy Circular economy Germany</p> <p>Sole Lender</p> <p>2025</p> | <p>NextEnergy Group</p> <p>Energy Solar Germany</p> <p>Lender</p> <p>2025</p> | <p>LEMSCO</p> <p>Shipping Methanol dual-fuel tankers</p> <p>Mandated Lead Arranger</p> <p>2025</p> | <p>ARROW GLOBAL</p> <p>Real Estate 80 condominiums in urban quarter Germany</p> <p>Acquisition & Investment Loan</p> <p>2025</p> | <p>-esas-</p> <p>Real Estate Life Sciences Campus „Osram Höfe“ Germany</p> <p>Refinancing</p> <p>2025</p> | <p>Attestor</p> <p>Real Estate Mixed-used-Property „Kaufmannshaus“ Germany</p> <p>Acquisition & Investment Loan</p> <p>2025</p> |

Strategic Retail Entry: Hamburg Direct Bank successfully launched 4 March 2026



Hamburg Direct Bank

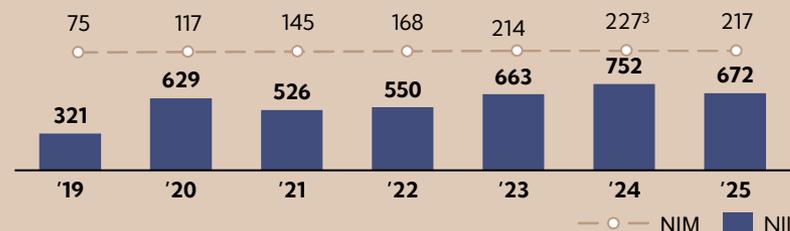
- Partnership with established platform provider
- German retail market focus
- Sight and term deposit offering

2. Key Financials

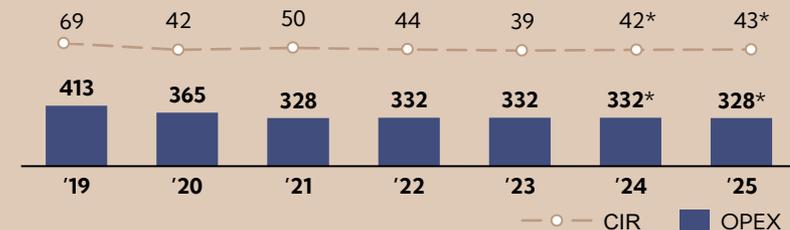
Strong operating performance reflected in improved pre-tax results of 289mn €

| All in €mn ¹ | 2025 | 2024 | normalized | | Change vs. 2024 |
|---------------------------------|-------------|-------------|-------------------|-------------------|-----------------|
| | | | 2025 | 2024 | |
| Total income | 743 | 783 | 743 | 783 | -5% |
| NII | 672 | 752 | 672 | 752 | -11% |
| NCI | 28 | 26 | 28 | 26 | 8% |
| Other total income | 43 | 5 | 43 | 5 | |
| Loan loss provisions | -109 | -95 | -109 | -95 | 15% |
| Opex | -378 | -350 | -328 | -332 | -1% |
| PC | -217 | -184 | -167 ² | -166 ² | 1% |
| t/o severance payments | -50 | -18 | - | - | |
| NPC | -161 | -166 | -161 | -166 | -3% |
| Other operating result | 37 | -81 | 12 ² | 7 ² | 71% |
| Expenses for regulatory affairs | -4 | -9 | -4 | -9 | -56% |
| Profit before tax | 289 | 248 | 314 | 354 | -11% |
| Tax result | -124 | -20 | -91 ² | -59 ² | |
| Net income post tax | 165 | 228 | 223 | 295 | -24% |

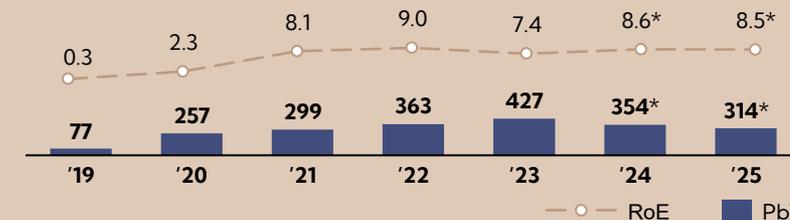
NIM in bps / NII in €mn



CIR in % / OPEX in €mn



RoE post tax in % / PbT in €mn



* = normalized

10 1) For detailed overview on segment results see page 32 | 2) For details of one-off / Non-recurring items (excl. in normalized figures) see page 33
 13) NIM 2024 excluding sale of promissory notes

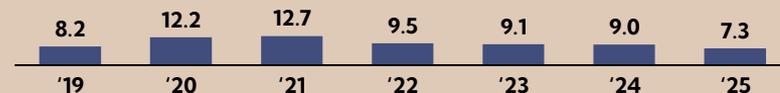
Fortress balance sheet being prudently managed by continuous and active portfolio management

| All in €mn ¹ | YE 2025 | YE 2024 | Change vs. 2024 |
|----------------------------------|---------------|---------------|-----------------|
| Cash reserve | 2,461 | 3,085 | -20% |
| Loans and advances to customers | 17,004 | 20,553 | -17% |
| Loan loss provisions | -275 | -347 | -21% |
| Financial investments | 7,856 | 8,523 | -8% |
| Total Assets | 28,608 | 33,632 | -15% |
| Financing volume (incl. off-b/s) | 33,670 | 38,823 | -13% |
| Liabilities to customers | 13,483 | 15,020 | -10% |
| Debt securities issued | 7,250 | 9,128 | -21% |
| Provisions | 328 | 374 | -12% |
| Subordinated capital | 895 | 925 | -3% |
| Equity | 3,957 | 3,892 | 2% |
| Total Liabilities | 28,608 | 33,632 | -15% |

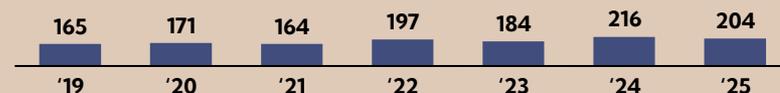
CET1 ratio in %



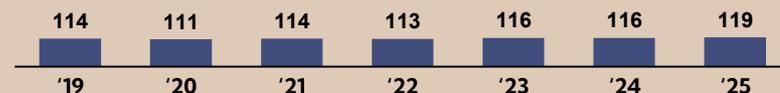
Leverage ratio in %



LCR in %



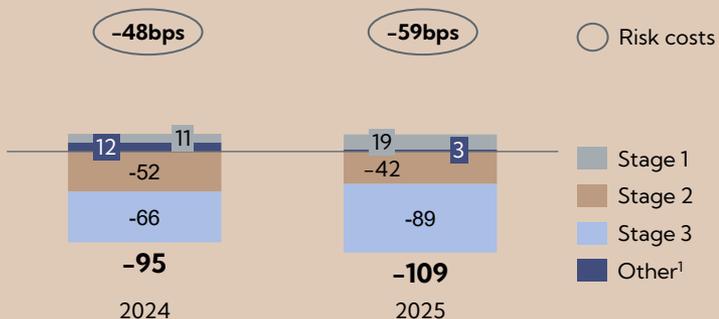
NSFR in %



NPL volume reduced by 17%, overlays at 1.2x normalized risk costs

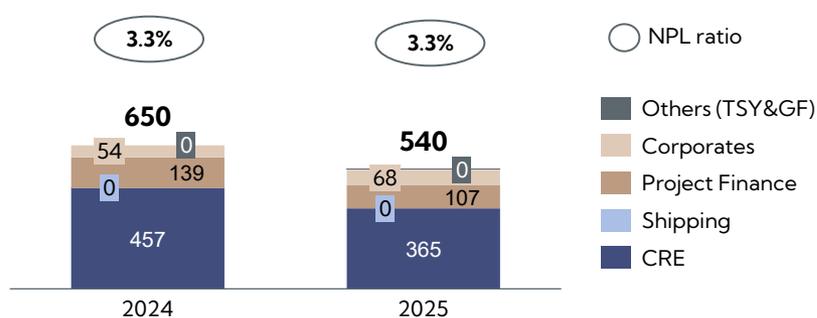
P&L view: credit loss expense & risk costs

in €mn



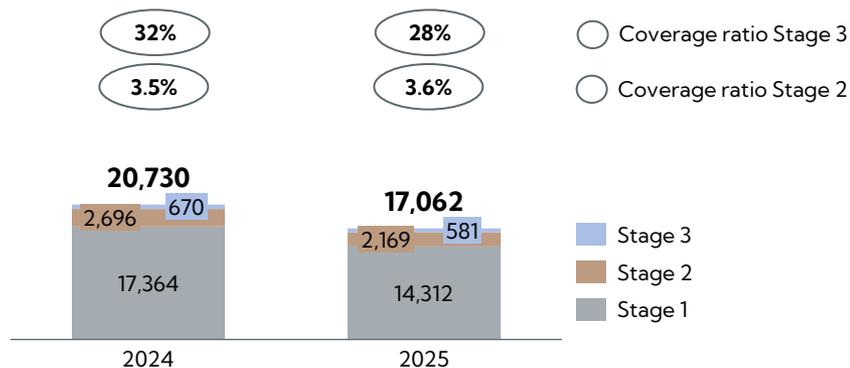
NPL volume by asset class & NPL ratio⁴

in €mn



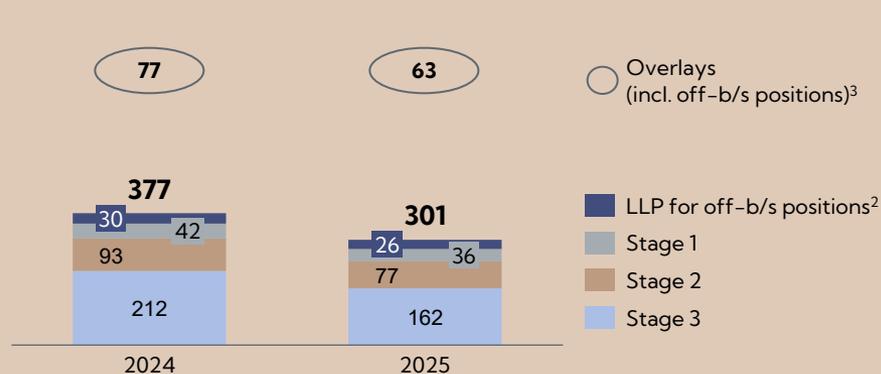
B/S view: Loans AC by IFRS 9 Stages⁴

in €mn



B/S view: LLP by IFRS 9 Stages²

in €mn



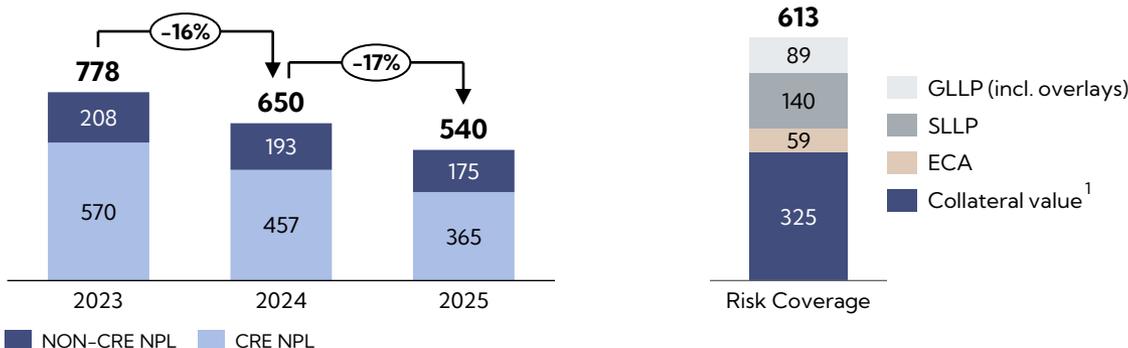
1) Other incl. payments received on loans and advances previously written down (€7mn) and direct write-downs (-€2mn) and modifications (-€2mn) |

2) Incl. €1mn for financial investments | 3) Incl. €58mn overlays in Stage 1 / 2 and €5mn LLP for off-b/s-positions | 4) Differences in NPL volume (FinRep) and Stage 3 (IFRS) due to different consolidation between FinRep and IFRS

Strong and above target NPL reduction within existing LLP budgets through active workout strategy

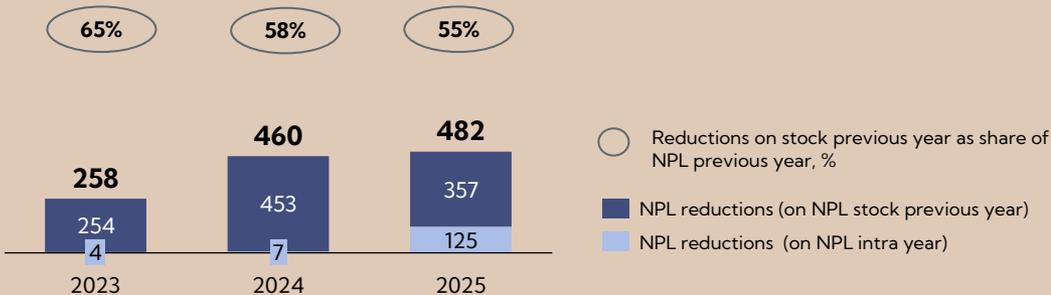
Sound risk coverage of NPL

in €mn



Track record for NPL work-outs and sales

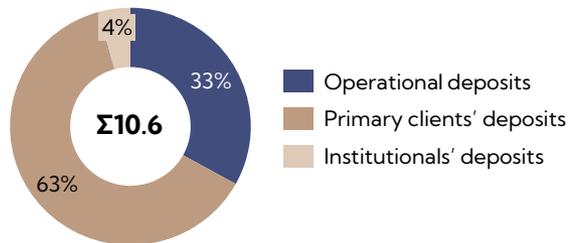
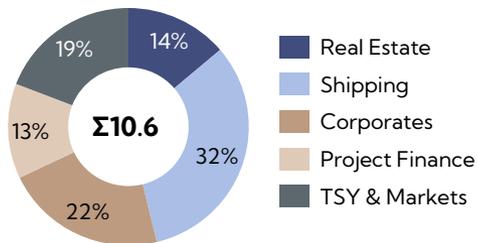
in €mn



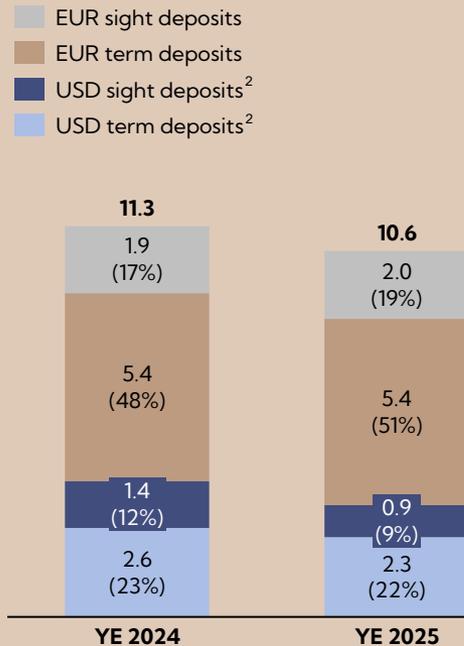
- Strong NPL reductions of €482mn in 2025 facilitate reduction of NPL volume, extending track record of ~60% NPL workout p.a.
- Solid risk provisioning and strong underlying profitability facilitate consistent NPL reduction strategy to be continued in 2026

81% of deposits from lending units, with Corporates and Shipping self-funded³, further diversifying funding base by retail deposits

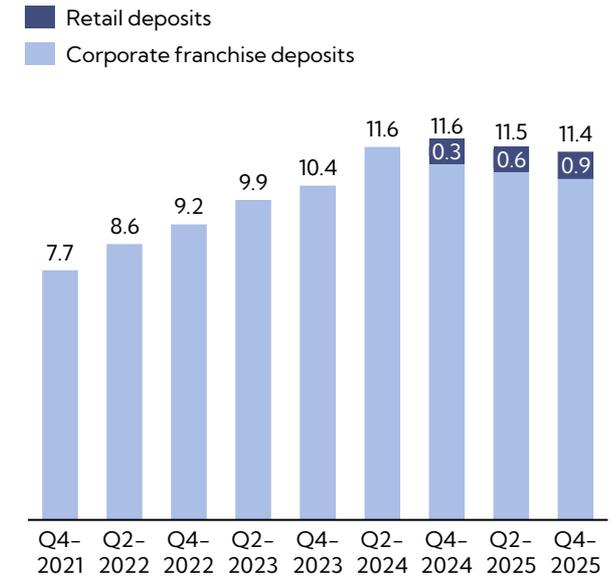
Corporate franchise deposits by business segment¹
in €bn



Corporate franchise deposits by product
in €bn



Corporate deposit base is being augmented by retail deposits
in €bn

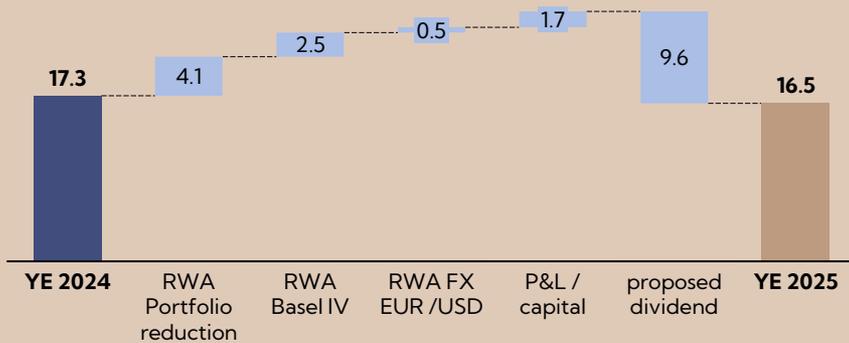


1) Corporate franchise deposits: operational deposits are identified based on payment transactions and loan-linked accounts, Institutional Clients' deposits refer to financial institutions, Primary Clients' deposits are those who do not fall under either the operational or institutional categories | 2) Decrease in USD deposits largely reflecting USD weakening | 3) Loan to deposit ratio Shipping 71%, Corporate Lending 101%

Strong CET1 ratio of 16.5% – no burden from Basel IV output floor in 2030 expected

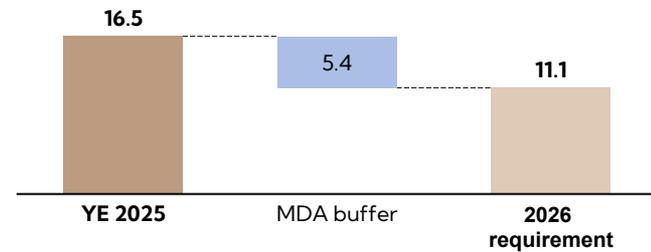
CET1 drivers

in %



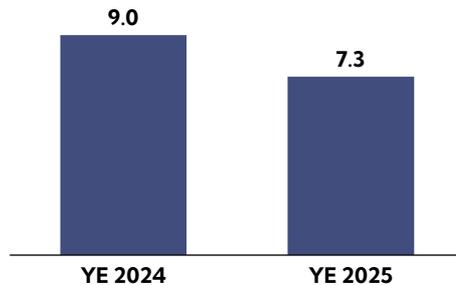
MDA buffer & CET1 requirements

in %



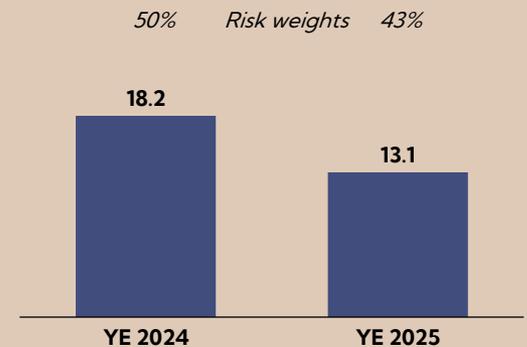
Leverage ratio

in %



RWA

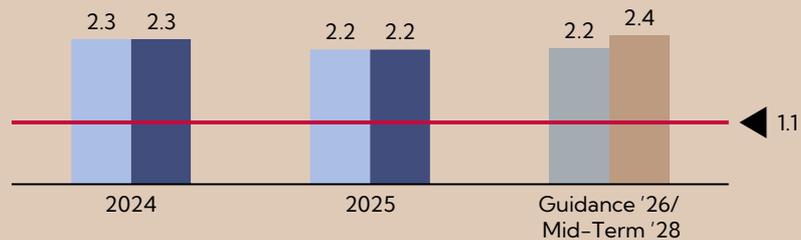
in €bn



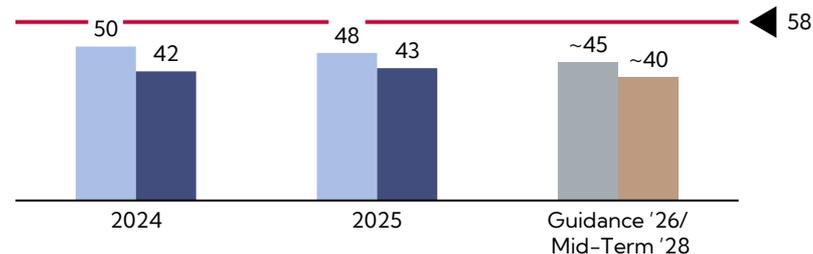
HCOB with strong profitability metrics compared to German market average¹

■ Reported / Normalized²
■ Guidance '26 / Mid-Term '28
— German market average

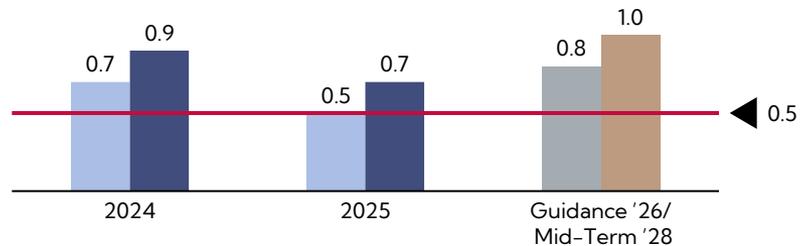
NIM – Net interest margin in %



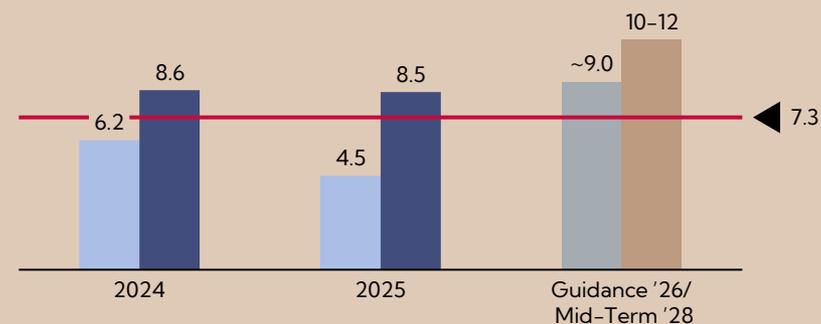
CIR in %



RoA in %



RoE in %



3. Business Segments

Corporates: Trusted partner to German Mid Caps and International Corporates with scale



Markets

- German mid-cap Corporates with tailored financing requirements
- Scalable European markets with mature business models where our structuring capabilities can create a value-add

Clients

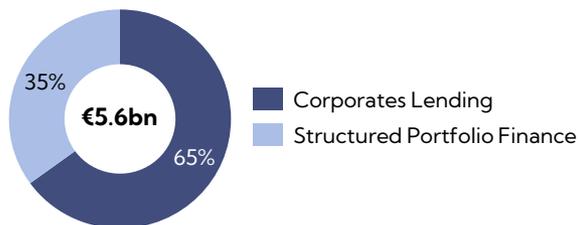
- Mid-tier and family-owned businesses as well as mid-tier leasing/factoring specialists
- European-wide clients: €30mn+ EBITDA, XOver¹ section
- Franchise clients characterized by direct lending business, complemented by Structured Portfolio Finance business

Expertise

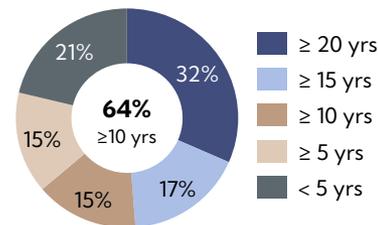
- Strong capabilities in specialty and structured lending: Senior lending (term loans and RCF) for German Corporates and Super Senior Financings for International Corporates
- Expertise in deposits and payments services as well as in Import Trade Finance services
- Proficiency in off-balance financing structures, i.e. guarantees and sureties

Portfolio split

By sub-category (EAD)



By duration of client relationships²

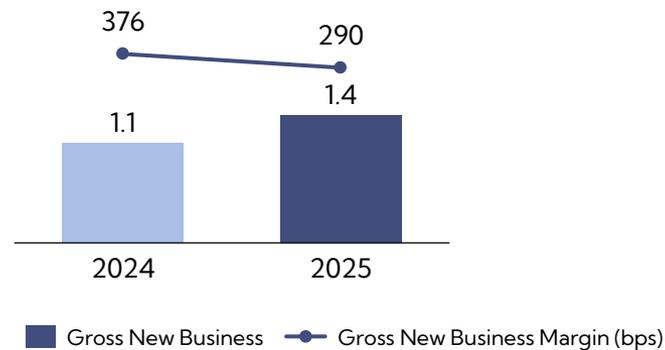


Corporates Lending (1/2): Well diversified, 100% self-funded loan book with marginal exposure to manufacturing and automotive

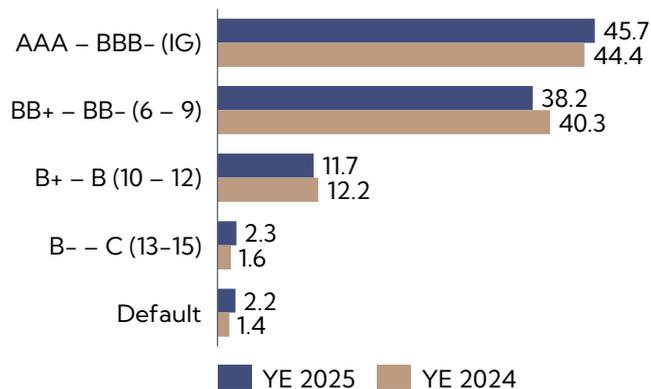
Portfolio stats¹

| | 2025 | 2024 |
|---------------------------------|------|------|
| Segment size ² (€bn) | 5.0 | 5.2 |
| <i>Thereof Balance Sheet</i> | 2.9 | 3.3 |
| <i>Thereof Off-Balance</i> | 2.1 | 1.9 |
| Avg duration (yrs) | 2.6 | 2.9 |
| Avg ticket size (€mn) | 13.6 | 11.7 |
| Loan-to-deposit ratio (%) | 101 | 97 |
| Gross margin (bps) | 298 | 295 |
| NPL ratio (%) | 2.5 | 1.9 |
| RoE (%) | 15.5 | 15.6 |

Gross New Business (€bn)

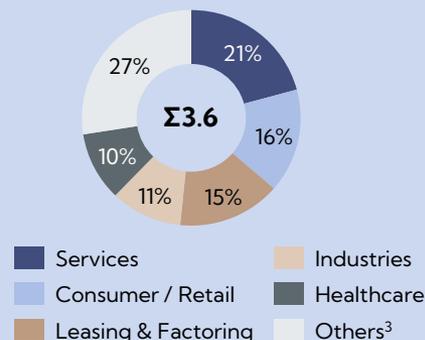


Rating (EAD distribution in %)

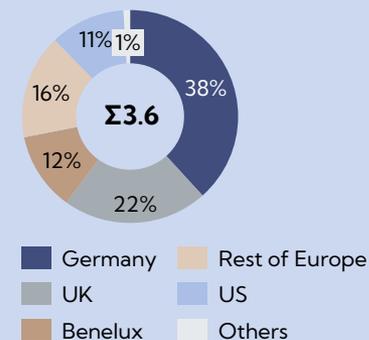


Portfolio split

By segments (in €bn EAD)



By region (in €bn EAD)

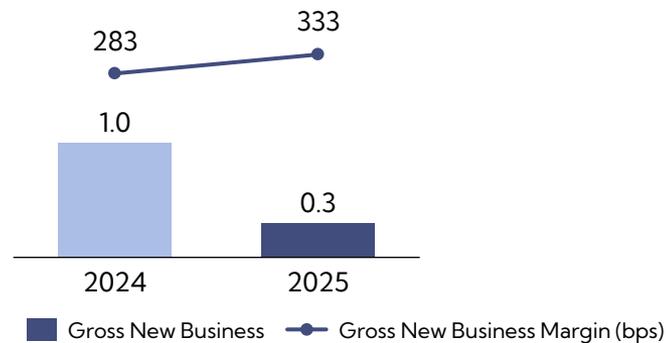


Structured Portfolio Finance (2/2): Granular and profitable portfolio to contribute to overall diversification

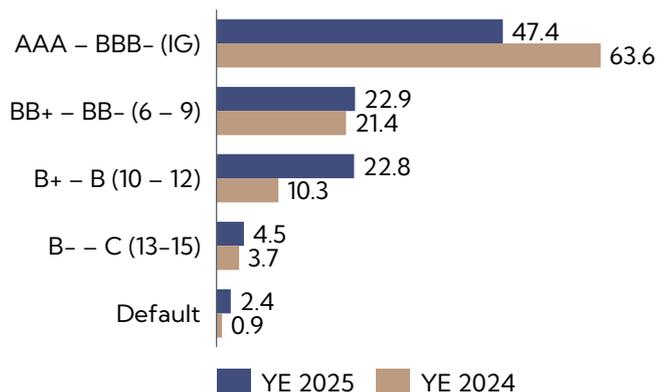
Portfolio stats¹

| | 2025 | 2024 |
|-----------------------------------|------|------|
| Segment size ² (€bn) | 2.1 | 3.0 |
| <i>Thereof Balance Sheet</i> | 1.7 | 2.2 |
| <i>Thereof Off-Balance</i> | 0.4 | 0.8 |
| Avg Ticket Size (loan funds, €mn) | 3.0 | 2.9 |
| Avg duration (yrs) | 4.2 | 3.9 |
| Gross margin (bps) | 393 | 382 |
| NPL ratio (%) ³ | 0.0 | 0.0 |
| RoE (%) | 7.0 | 6.3 |

Gross New Business (€bn)

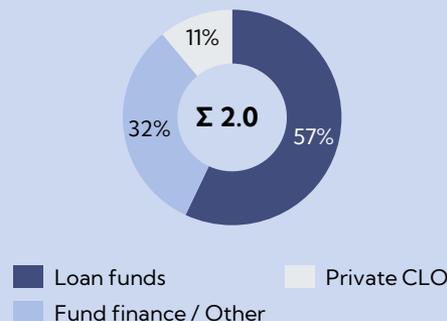


Rating (EAD distribution in %)³



Portfolio split

By segments (in €bn EAD)



By region (in €bn EAD)



Project Finance: Investing in global megatrends such as energy transition and digitalization



Markets

- Focus on infrastructure trends, such as data centers and fiber networks as well as conventional infrastructure across European markets
- Emerging forms of renewable energy technologies, such as waste-to-energy, district heating and battery storage

Clients

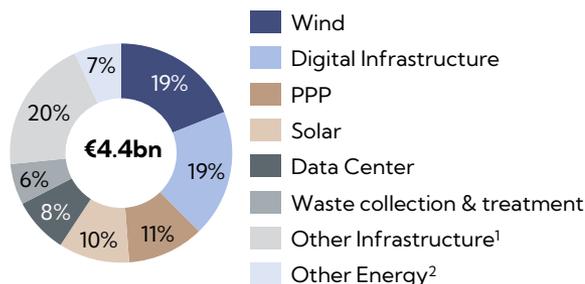
- Broad client spectrum: Infra Funds/PE, developers, manufacturers, utilities & independent power producers as well as contractors
- Long-standing relationships (61% ≥ 10 years)

Expertise

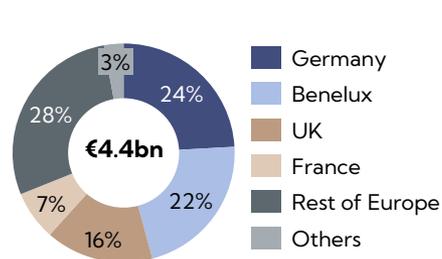
- Strategic shift from longer-term funded business to more structured, well-diversified infrastructure projects
- Deep knowledge across a broad range of structured financing solutions
- Self-originated transactions as well as participations

Portfolio split

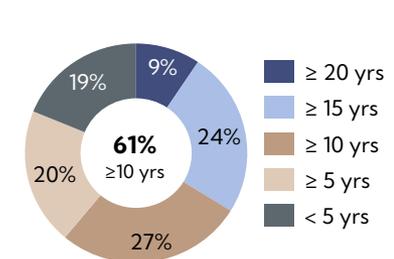
By sub-segments (EAD)



By region (EAD)



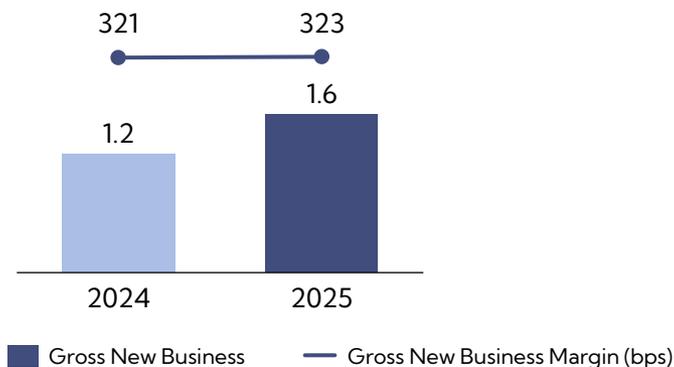
By duration of client relationships



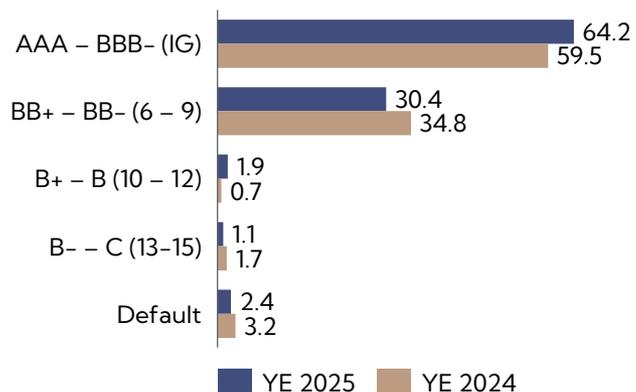
Well diversified Project Finance portfolio with increasing momentum in new business

| Portfolio stats ¹ | 2025 | 2024 |
|---------------------------------|------|------|
| Segment size ² (€bn) | 5.3 | 5.1 |
| <i>Thereof Balance Sheet</i> | 3.9 | 3.9 |
| <i>Thereof Off-Balance</i> | 1.4 | 1.2 |
| Avg ticket size (€mn) | 20.0 | 17.4 |
| Avg duration (yrs) | 3.7 | 4.3 |
| Loan-to-deposit ratio (%) | 271 | 347 |
| Gross margin (bps) | 216 | 199 |
| NPL ratio ³ (%) | 2.9 | 3.7 |
| RoE (%) | 12.2 | 12.4 |

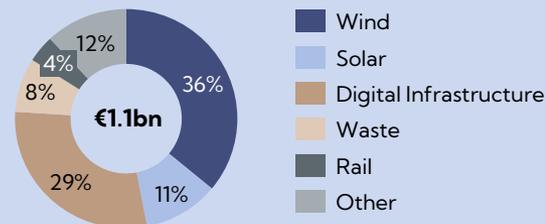
Gross New Business (€bn)



Rating (EAD distribution in %)



Deep-dive: German Portfolio by Segments (YE 2025)



Commercial Real Estate: Recognized as German CRE specialist with strong market coverage and long-term client relationships



Markets

- Active in all major CRE subsegments in Germany
- No new business in International CRE markets and manage-down of existing portfolio over time
- Focus on investment and refurbishment – positioned to support ESG transition; selective construction finances

Clients

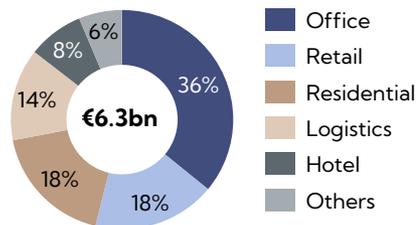
- Diversified client base spanning SMEs, institutional investors, family offices, PE funds, listed companies and project developers with long-standing client relationships as core franchise business

Expertise

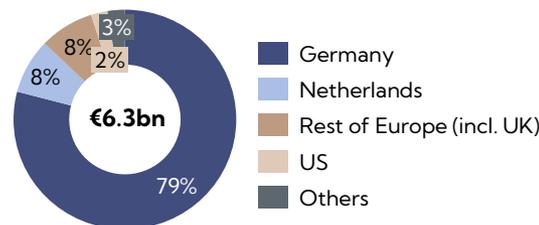
- Strong asset expertise and tailored structuring capabilities for complex financing needs
- Relationship-driven client approach through-the-cycle (66% of longstanding clients ≥ 10 years)
- Lean and transparent processes with high transaction certainty
- Highly successful account services for residential managers incl. owners' corporations

Portfolio split

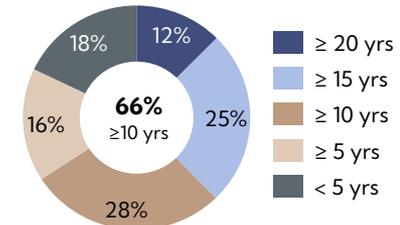
By sub-segments (EAD)



By region (EAD)



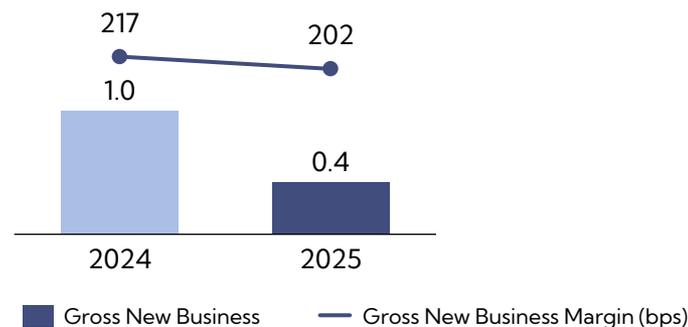
By duration of client relationships



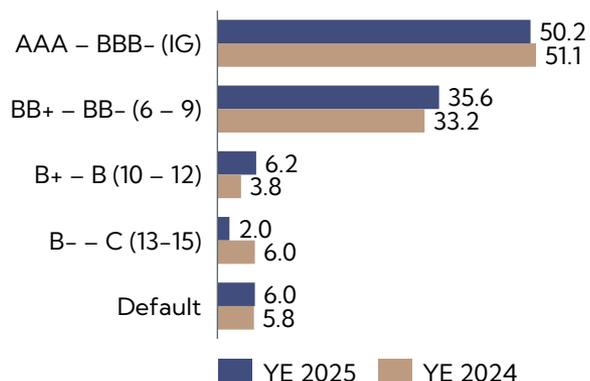
Actively managed and strategically downsized CRE portfolio, with increasing focus on German home market

| Portfolio stats ¹ | 2025 | 2024 |
|---------------------------------|------|------|
| Segment size ² (€bn) | 6.7 | 8.3 |
| <i>Thereof Balance Sheet</i> | 5.9 | 7.4 |
| <i>Thereof Off-Balance</i> | 0.8 | 0.9 |
| A-cities (Germany, €bn EAD) | 2.5 | 3.0 |
| Avg ticket size (€mn) | 35.8 | 36.5 |
| Avg duration (yrs) | 1.8 | 1.9 |
| Avg debt yield (%) | 9.1 | 9.4 |
| Avg DSCR | 2.2x | 2.0x |
| Loan-to-deposit ratio (%) | 397 | 465 |
| Gross margin (bps) | 226 | 244 |
| NPL ratio (%) | 6.1 | 6.0 |
| RoE (%) | 2.8 | 3.9 |

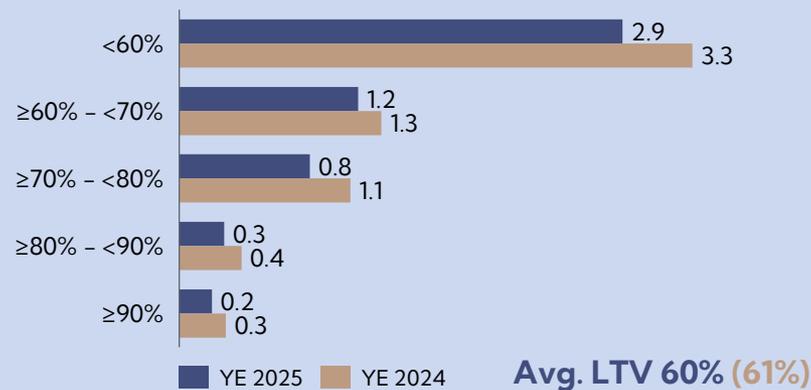
Gross New Business (€bn)



Rating (EAD distribution in %)



LTV (in €bn EAD)

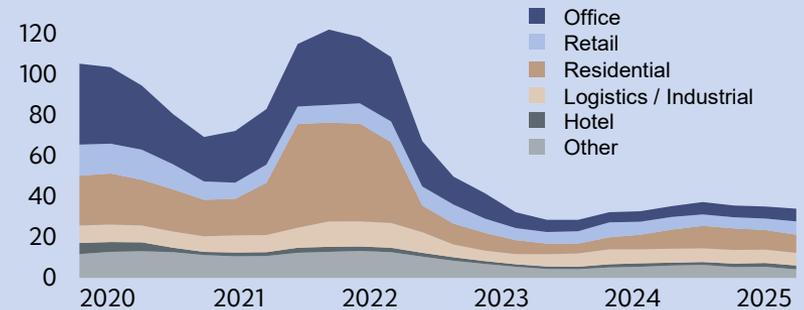


HCOB active in all German A-cities, and poised to participate in further market recovery

HCOB A-City exposure (in €bn EAD)



German CRE market transaction volumes^{1,2} (in €bn EAD)



HCOB CRE gross new business volumes (€bn)



- Strong and resilient share in A-cities; ~50% of total German CRE exposure
- Active portfolio management positioning HCOB to participate in further market recovery

Shipping: Internationally recognized experience in supporting the backbone of global trade



Markets

- Focus on European markets with offices in maritime hubs Hamburg, Athens, and Amsterdam
- Specializing in bulker, container, and tanker (product & chemical/LPG) with other vessel types for diversification

Clients

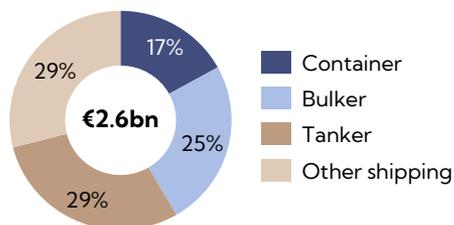
- Focus on Tier 1 and Tier 2 Shipping companies with a good, sustainable track record through-the-cycle
- Many clients with family-owned background

Expertise

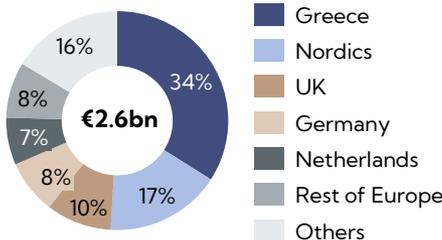
- Single asset financings, particularly in middle-aged range, as well as selective newbuild financings
- Proficiency in financings of corporate structures and fleet financings
- Expertise in international payments services as well as deposits and operational current accounts

Portfolio split

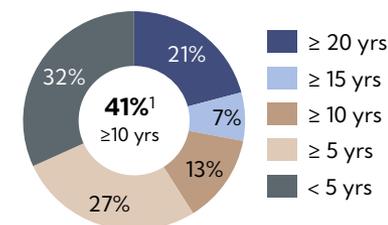
By sub-segments (EAD)



By region (EAD)



By duration of client relationships

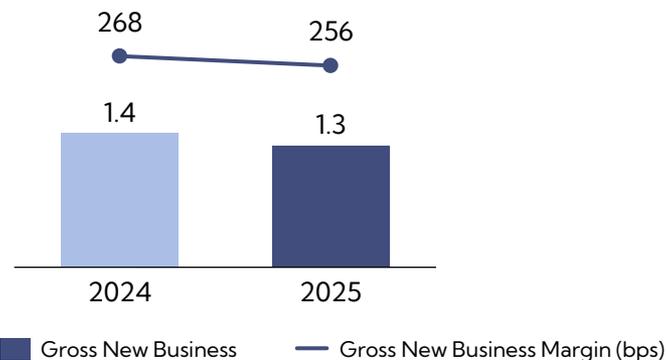


Shipping portfolio demonstrating excellent risk and profitability metrics

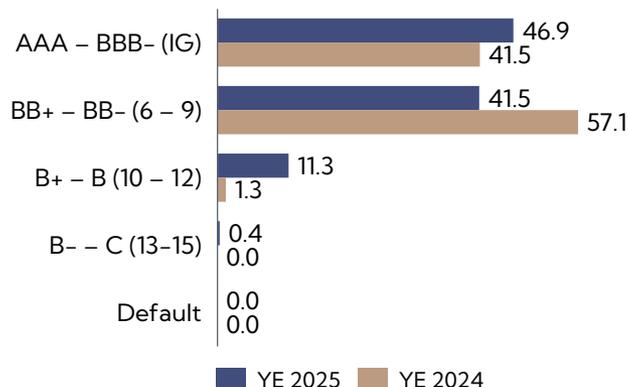
Portfolio stats¹

| | 2025 | 2024 |
|---------------------------------|------|------|
| Segment size ² (€bn) | 2.8 | 3.7 |
| <i>Thereof Balance Sheet</i> | 2.5 | 3.3 |
| <i>Thereof Off-Balance</i> | 0.3 | 0.4 |
| USD share (%) | 86 | 90 |
| No of vessels | 370 | 443 |
| Avg vessel age (yrs) | 11 | 11 |
| Avg ticket size (€mn) | 18.4 | 22.7 |
| Avg duration (yrs) | 2.7 | 2.5 |
| Loan-to-deposit ratio (%) | 71 | 77 |
| Gross margin (bps) | 270 | 285 |
| NPL ratio (%) | 0.0 | 0.0 |
| RoE (%) | 16.7 | 16.4 |

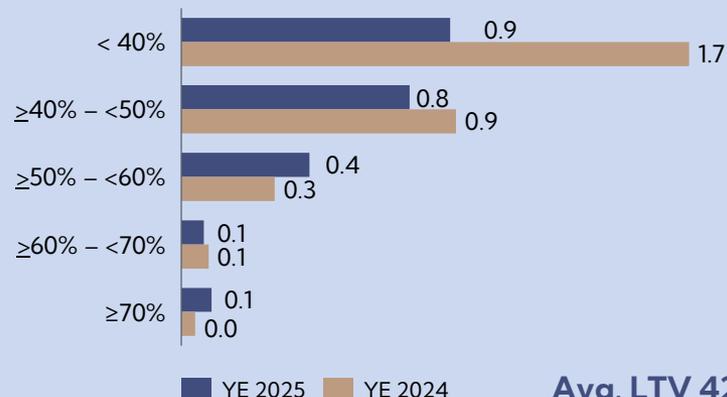
Gross New Business (€bn)



Rating (EAD distribution in %)



LTV (in €bn EAD)



Avg. LTV 42% (39%)

4. Supplemental Financials

Profit & loss

| Profit & loss (in €mn) | 2025 | 2024 | Δ% |
|---|-------------|-------------|-------|
| Net interest income | 672 | 752 | -11 |
| Net commission income | 28 | 26 | 8 |
| Result from hedging | -3 | 2 | >-100 |
| Result from financial instruments categorized as FVPL | 26 | -7 | >100 |
| Net income from financial investments | 7 | 7 | 0 |
| Result from the disposal of financial assets classified as AC | 13 | 3 | >100 |
| Total Income | 743 | 783 | -5 |
| Loan loss provisions | -109 | -95 | 15 |
| Total income after loan loss provisions | 634 | 688 | -8 |
| Personnel expenses | -217 | -184 | 18 |
| Operating expenses incl. depreciation | -161 | -166 | -3 |
| Administrative expenses | -378 | -350 | 8 |
| Other operating result | 37 | -81 | >100 |
| Exp. for reg. affairs, deposit guarantee fund, banking assoc. | -4 | -9 | -56 |
| Net income before tax | 289 | 248 | 17 |
| Income tax expense | -124 | -20 | >100 |
| Group net result | 165 | 228 | -28 |

| Key ratios | 2025 | 2024 | Δ |
|---------------------------|------|------|--------|
| RoE post tax | 4.5% | 6.2% | -2pts |
| NIM (in bps) | 217 | 234 | -16bps |
| CIR | 48% | 50% | -1pts |
| Risk Costs (in bps) | -59 | -48 | -10bps |
| Coverage Ratio Stage 3 | 28% | 32% | -4pts |
| Number of Employees (FTE) | 868 | 934 | -7.1% |

Balance sheet

| Balance Sheet (in €mn) | YE 2025 | YE 2024 | Δ% |
|---------------------------------|---------------|---------------|------------|
| Cash reserve | 2,461 | 3,085 | -20 |
| Loans and advances to banks | 544 | 714 | -24 |
| Loans and advances to customers | 17,004 | 20,553 | -17 |
| Loan loss provisions | -275 | -347 | -21 |
| Trading assets | 151 | 225 | -33 |
| Financial investments | 7,856 | 8,523 | -8 |
| Other assets | 867 | 879 | -1 |
| Total Assets | 28,608 | 33,632 | -15 |

| | | | |
|-------------------------------------|---------------|---------------|------------|
| Liabilities to banks | 2,416 | 3,718 | -35 |
| Liabilities to customers | 13,483 | 15,020 | -10 |
| Debt securities issued | 7,250 | 9,128 | -21 |
| Trading liabilities | 102 | 309 | -67 |
| Provisions | 328 | 374 | -12 |
| Subordinated capital | 895 | 925 | -3 |
| Equity | 3,957 | 3,892 | 2 |
| Other liabilities | 177 | 266 | -33 |
| Total equity and liabilities | 28,608 | 33,632 | -15 |

| Equity reconciliations (in €mn) | YE 2025 | YE 2024 | Δ |
|--|--------------|--------------|-------------|
| Equity | 3,957 | 3,892 | 65 |
| (-) Proposed dividend ¹ | -1,256 | -214 | -1,041 |
| Equity for ROE (2026/2025) | 2,701 | 3,678 | -976 |
| (-) Regulatory deductions ² | -545 | -526 | -19 |
| Common Equity Tier 1 | 2,156 | 3,152 | -996 |

KPI overview 2021 – 2025

| Capital (€bn) | 2021 | 2022 | 2023 | 2024 | 2025 |
|--------------------------------------|------|------|------|------|------|
| IFRS Equity | 4.7 | 5.2 | 4.0 | 3.9 | 4.0 |
| Tangible Common Equity | 4.1 | 4.4 | 3.4 | 3.3 | 3.5 |
| Common Equity Tier1 ¹ | 4.1 | 3.2 | 3.2 | 3.2 | 2.2 |
| RWA | 14.0 | 15.4 | 16.5 | 18.2 | 13.1 |
| CET1 Ratio ¹ (%) | 28.9 | 20.5 | 19.5 | 17.3 | 16.5 |
| Total Capital Ratio ¹ (%) | 35.7 | 26.8 | 25.0 | 22.4 | 21.2 |
| Leverage Ratio ¹ (%) | 12.7 | 9.5 | 9.1 | 9.0 | 7.3 |
| MREL (TREA) (%) | 70.5 | 46.5 | 38.0 | 54.7 | 63.4 |

| Profitability / Efficiency (€mn) | 2021 | 2022 | 2023 | 2024 | 2025 |
|----------------------------------|------|------|------|------|------|
| Profit before tax | 299 | 363 | 427 | 248 | 289 |
| Net Income | 351 | 425 | 271 | 228 | 165 |
| Total income | 642 | 673 | 762 | 783 | 743 |
| OpEx | -328 | -332 | -332 | -350 | -378 |
| RoE post tax (%) | 8.1 | 9.0 | 7.4 | 6.2 | 4.5 |
| NIM ² (bps) | 145 | 168 | 214 | 234 | 217 |
| CIR (%) | 50 | 44 | 39 | 50 | 48 |
| FTE | 919 | 868 | 907 | 934 | 868 |

| Asset Quality / Liquidity (%) | 2021 | 2022 | 2023 | 2024 | 2025 |
|-------------------------------|------|------|------|------|------|
| NPL (€bn) | 0.5 | 0.4 | 0.8 | 0.7 | 0.5 |
| NPL Ratio | 2.3 | 2.0 | 4.3 | 3.3 | 3.3 |
| LLP b/s (€bn) | 0.4 | 0.4 | 0.4 | 0.3 | 0.3 |
| Coverage Ratio Stage 3 | 48 | 61 | 31 | 32 | 28 |
| LLP / Loan Book | 2.2 | 2.1 | 2.0 | 1.7 | 1.6 |
| LCR | 164 | 197 | 184 | 216 | 204 |
| NSFR | 114 | 113 | 116 | 116 | 119 |
| Asset Encumbrance | 37 | 34 | 35 | 27 | 22 |

| Asset Allocation (€bn) | 2021 | 2022 | 2023 | 2024 | 2025 |
|------------------------|------|------|------|------|------|
| CRE | 8.0 | 8.1 | 7.8 | 7.4 | 5.9 |
| Shipping ³ | 3.7 | 3.5 | 2.4 | 3.7 | 2.5 |
| Project Finance | 3.9 | 3.4 | 3.4 | 3.9 | 3.9 |
| Energy | 2.4 | 2.0 | 1.8 | 1.7 | 1.4 |
| Infrastructure | 1.6 | 1.4 | 1.5 | 2.2 | 2.5 |
| Corporates | 3.9 | 4.6 | 6.0 | 5.5 | 4.6 |
| TSY & Group Functions | 10.8 | 12.2 | 11.9 | 13.1 | 11.8 |
| Total Balance Sheet | 30.3 | 31.8 | 31.5 | 33.6 | 28.6 |

31 1) YE 2021 excludes results from FY 2021; YE 2022 – YE 2025 post actual / proposed dividend I
 2) NIM until 2022 based on Core NII | 3) Since 2024 incl. Aviation (YE 2024: €0.4bn / YE 2025: €0.0bn)

Segment reporting overview

| | Real Estate | | Global Transportation ² | | Project Finance | | Corporates | | Lending Units | | Treasury & Group Functions | | Reconciliation | | Group | |
|---|---------------------------|------------|------------------------------------|-------------|-----------------|-------------|-------------|-------------|---------------|-------------|----------------------------|-------------|----------------|-------------|-------------|-------------|
| | in €mn unless unstated | | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 |
| Net interest income | 169 | 203 | 128 | 145 | 107 | 98 | 214 | 220 | 618 | 666 | 54 | 86 | 0 | 0 | 672 | 752 |
| Net commission income | 4 | 5 | 13 | 14 | 9 | 7 | 2 | 2 | 28 | 28 | 0 | -2 | 0 | 0 | 28 | 26 |
| Other income | 18 | -1 | 13 | 2 | 9 | 2 | 15 | 17 | 55 | 20 | -10 | -18 | -2 | 3 | 43 | 5 |
| Total income | 191 | 207 | 154 | 161 | 125 | 107 | 231 | 239 | 701 | 714 | 44 | 66 | -2 | 3 | 743 | 783 |
| Loan loss provisions | -78 | -73 | 10 | -3 | -7 | -1 | -35 | -20 | -110 | -97 | 1 | 3 | 0 | -1 | -109 | -95 |
| Administrative expenses (OpEx) & regulatory costs | -88 | -97 | -80 | -78 | -54 | -47 | -91 | -101 | -313 | -323 | -70 | -36 | 1 | 0 | -382 | -359 |
| Other operating result | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 37 | -81 | 0 | 0 | 37 | -81 |
| Net income before tax | 25 | 37 | 84 | 80 | 64 | 59 | 105 | 118 | 278 | 294 | 12 | -48 | -1 | 2 | 289 | 248 |
| Income tax expense | -8 | -7 | -25 | -16 | -20 | -12 | -15 | -24 | -68 | -59 | -2 | 10 | -54 | 29 | -124 | -20 |
| Net income post tax | 17 | 30 | 59 | 64 | 44 | 47 | 90 | 94 | 210 | 235 | 10 | -38 | -55 | 31 | 165 | 228 |
| NIM (bps) | 247 | 264 | 419 | 499 | 282 | 268 | 426 | 429 | 330 | 345 | 44 | 66 | n.a. | n.a. | 217 | 234 |
| Gross Margin (bps) | 226 | 244 | 274 | 288 | 216 | 199 | 338 | 330 | 261 | 265 | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| RWA Margin (bps) | 471 | 403 | 629 | 607 | 525 | 424 | 445 | 455 | 494 | 461 | n.a. | n.a. | n.a. | n.a. | 500 | 432 |
| Risk cost (bps) | -111 | -92 | 31 | -11 | -20 | -2 | -76 | -44 | -60 | -52 | 26 | 47 | n.a. | n.a. | -59 | -48 |
| Cost/income ratio (CIR - %) | 45 | 45 | 51 | 48 | 42 | 43 | 38 | 41 | 43 | 44 | 9 | 11 | n.a. | n.a. | 48 | 50 |
| RoE post tax (%)¹ | 2.8 | 3.9 | 15.9 | 16.0 | 12.2 | 12.4 | 11.6 | 12.0 | 9.9 | 10.1 | 9.0 | -9.9 | n.a. | n.a. | 4.5 | 6.2 |
| Segment assets avg. (€bn) | 6.9 | 7.7 | 3.0 | 2.9 | 3.8 | 3.6 | 5.0 | 5.1 | 18.7 | 19.3 | 12.2 | 12.9 | 0.0 | 0.0 | 30.9 | 32.2 |
| New business Volume (€bn) | 0.4 | 1.0 | 1.4 | 1.8 | 1.6 | 1.2 | 1.6 | 2.1 | 5.0 | 6.1 | 0.0 | 0.0 | 0.0 | 0.0 | 5.0 | 6.1 |
| | YE25 | YE24 | YE25 | YE24 | YE25 | YE24 | YE25 | YE24 | YE25 | YE24 | YE25 | YE24 | YE25 | YE24 | YE25 | YE24 |
| Segment assets (€bn) | 5.9 | 7.4 | 2.5 | 3.7 | 3.9 | 3.9 | 4.6 | 5.5 | 16.9 | 20.5 | 11.8 | 13.1 | -0.1 | 0.0 | 28.6 | 33.6 |
| Financing Volume (€bn) | 6.7 | 8.3 | 2.8 | 4.1 | 5.3 | 5.1 | 7.1 | 8.2 | 21.9 | 25.7 | 11.8 | 13.1 | 0.0 | 0.0 | 33.7 | 38.8 |
| NPL Volume (€bn) | 0.4 | 0.5 | 0.0 | 0.0 | 0.1 | 0.1 | 0.1 | 0.1 | 0.5 | 0.6 | 0.0 | 0.0 | 0.0 | 0.0 | 0.5 | 0.7 |
| NPL ratio (%) | 6.1 | 6.0 | 0.0 | 0.0 | 2.9 | 3.7 | 2.1 | 1.3 | 3.5 | 3.4 | 0.0 | 0.0 | n.a. | n.a. | 3.3 | 3.3 |
| RWA (€bn) | 2.9 | 4.9 | 1.5 | 3.0 | 2.3 | 2.6 | 4.9 | 5.8 | 11.6 | 16.3 | 1.5 | 1.9 | 0.0 | 0.0 | 13.1 | 18.2 |
| Loan to deposit ratio (%) | 397 | 465 | 71 | 85 | 271 | 347 | 157 | 166 | 182 | 200 | 13 | 12 | n.a. | n.a. | 126 | 137 |

Overview non-recurring items (net income)

| in €mn | Client Business | | Treasury & Group Functions | | Reconciliation | | Group | |
|---|-----------------|------|----------------------------|-------------|----------------|------|------------|-------------|
| | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 | 2025 | 2024 |
| OPEX – Severance payments | - | - | -50 | -18 | - | - | -50 | -18 |
| Other operating result | - | - | 25 | -88 | - | - | 25 | -88 |
| Legal provisions | - | - | - | -105 | - | - | - | -105 |
| VAT audit | - | - | 7 | - | - | - | 7 | - |
| Impact from DGS | - | - | 18 | - | - | - | 18 | - |
| Earn-out agreements | - | - | - | 17 | - | - | - | 17 |
| Non-recurring items (before tax) | - | - | -25 | -106 | - | - | -25 | -106 |
| Tax effects ¹ | - | - | 8 | 39 | -41 | - | -33 | 39 |
| Non-recurring items (post tax) | - | - | -17 | -67 | -41 | - | -58 | -67 |

Further improving cost efficiency over Mid-Term

| in €mn | 2024 | 2025 | Mid-Term 2028 |
|--|------------|------------|---------------|
| Operational Expenses (OPEX) | 350 | 378 | 280 |
| Personnel Expenses | 184 | 217 | 133 |
| thereof HR restructuring costs | 18 | 50 | |
| Non Personnel Costs | 156 | 144 | 124 |
| IT costs (incl. IT project costs) | 85 | 74 | |
| Costs for external services and project work | 21 | 23 | |
| Costs for information services | 9 | 9 | |
| Legal service costs | 11 | 9 | |
| Audit and tax consulting services | 7 | 6 | |
| Expenses for land and buildings | 4 | 6 | |
| Costs of advertising, PR and promotional work | 4 | 4 | |
| Other operating expenses | 15 | 13 | |
| Depreciation on property, plant and equipment and amortisation on intangible assets | 10 | 17 | 22 |
| FTE (at YE) ¹ | 934 | 868 | 732 |
| t/o CEO | 250 | 258 | 240 |
| t/o CIO | 259 | 227 | 197 |
| t/o CFO | 212 | 198 | 147 |
| t/o CRO | 198 | 173 | 134 |
| t/o Central Cost Center | 15 | 13 | 14 |

Costs Target in 2028 influenced by:

- **Normalized OPEX** (without HR provisions): the bank is targeting a nominal cost **reduction of €48mn** from 2025 (€328mn) to 2028 (€280mn)
- **PC costs** reduction by **-€24mn** (vs. 2025 normalized PC of €167mn) driven by **FTE reduction programs**
- **Reduced NPC and IT costs of €12mn** mainly due to **completed IT transition** (high investments in recent years for Cloud migration, modernization/consolidation of IT stack) and successfully re-negotiated contracts
- **Cost for external services** and project work is driven by outsourcing and appraiser fees

Solid risk coverage: Provisions by asset class and IFRS 9 stages

Split of risk provisions by asset class and IFRS 9 Stages

Risk Provision¹ in €mn



Solid risk coverage by loan loss provisions both on bank and CRE segment level:

- Total LLP of €301mn include €63mn overlays in stages 1 and 2, thereof €31mn in CRE (on bank level 1.2x of normalized risk costs)²
- Total loan book AC (€17.0bn) covered by LLP amounting to 1.8%, CRE loan book is covered by 2.6%
- CRE NPL coverage by total CRE LLP (incl. overlays) is 40%
- Conservative plan assumptions providing buffer for P/L in 2026: ~€76mn SLLP for overall portfolio

Further details on CRE-portfolio

| EAD in €mn | Office | | Retail | | Residential | | Hotel | | Logistics | | Others | | Total | |
|-------------------------|--------------|--------------|--------------|--------------|--------------|--------------|------------|------------|------------|------------|------------|------------|--------------|--------------|
| | YE25 | YE24 | YE25 | YE24 | YE25 | YE24 | YE25 | YE24 | YE25 | YE24 | YE25 | YE24 | YE25 | YE24 |
| Germany | 1,685 | 1,962 | 1,036 | 1,299 | 1,009 | 1,105 | 515 | 578 | 535 | 487 | 218 | 442 | 4,997 | 5,874 |
| Netherlands | 377 | 413 | 96 | 98 | 8 | 54 | | | 11 | 12 | 22 | 23 | 515 | 601 |
| UK | 49 | 45 | | | | | | | 157 | 186 | | | 206 | 231 |
| US | 85 | 176 | | 103 | | | | | 69 | 94 | | | 154 | 372 |
| Rest of Europe / Others | 75 | 122 | | | | 315 | | 66 | 90 | 96 | 160 | 218 | 455 | 817 |
| Total | 2,272 | 2,718 | 1,132 | 1,500 | 1,148 | 1,475 | 515 | 644 | 861 | 875 | 399 | 683 | 6,327 | 7,895 |
| NPE (EAD) | | | | | | | | | | | | | | |
| Germany | 246 | 262 | 0 | 32 | 0 | 13 | | | | | | | 247 | 306 |
| Netherlands | 6 | 25 | | | | | | | | | | | 6 | 25 |
| UK | | | | | | | | | | | | | | |
| US | 43 | 129 | | | | | | | | | | | 43 | 129 |
| Rest of Europe / Others | | | | | | | | | | | 85 | 1 | 85 | 1 |
| Total | 296 | 415 | 0 | 32 | 0 | 13 | | | | | 85 | 1 | 381 | 461 |
| LTV (avg) | | | | | | | | | | | | | | |
| Germany | 69% | 71% | 61% | 61% | 46% | 46% | 60% | 61% | 51% | 56% | 46% | 55% | 59% | 60% |
| Netherlands | 60% | 61% | 70% | 71% | 60% | 53% | | | 57% | 58% | 56% | 61% | 62% | 62% |
| UK | 71% | 77% | | | | | | | 56% | 71% | | | 59% | 71% |
| US | 100% | 82% | | | | | | | 59% | 65% | | | 82% | 76% |
| Rest of Europe / Others | 55% | 59% | | | 66% | 52% | | 32% | 53% | 58% | | | 59% | 53% |
| Total | 68% | 69% | 61% | 62% | 49% | 48% | 60% | 57% | 53% | 61% | 50% | 56% | 60% | 61% |

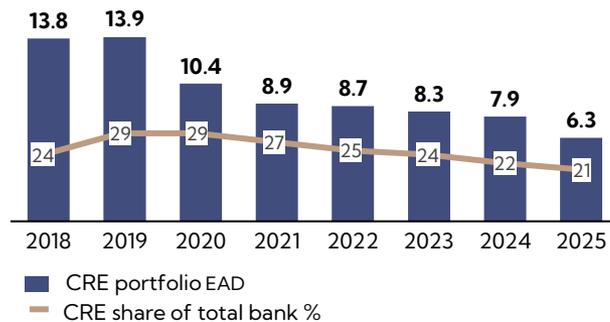
CRE volume by IFRS 9 Stages¹

| Stage 1 (EAD) in €mn | Office | | Retail | | Residential | | Hotel | | Logistics | | Others | | Total | |
|-------------------------|--------------|--------------|------------|--------------|--------------|--------------|------------|------------|------------|------------|------------|------------|--------------|--------------|
| | YE25 | YE24 | YE25 | YE24 | YE25 | YE24 | YE25 | YE24 | YE25 | YE24 | YE25 | YE24 | YE25 | YE24 |
| Germany | 995 | 868 | 790 | 1,082 | 982 | 1,033 | 371 | 384 | 390 | 431 | 210 | 483 | 3,738 | 4,282 |
| Netherlands | 331 | 339 | 32 | 32 | 2 | 48 | | | 11 | 12 | 22 | 23 | 398 | 454 |
| UK | 49 | 31 | | | | | | | 157 | 132 | | | 205 | 163 |
| US | | | | 103 | | | | | 69 | 94 | | | 69 | 197 |
| Rest of Europe / Others | 73 | 120 | | | 56 | 240 | | 66 | 90 | 96 | 65 | 60 | 283 | 582 |
| Total | 1,448 | 1,357 | 822 | 1,217 | 1,040 | 1,322 | 371 | 450 | 716 | 765 | 296 | 566 | 4,693 | 5,677 |
| Stage 2 (EAD) | | | | | | | | | | | | | | |
| Germany | 436 | 823 | 245 | 184 | 24 | 59 | 143 | 193 | 141 | 49 | 8 | 98 | 997 | 1,406 |
| Netherlands | 40 | 50 | 65 | 66 | 6 | 6 | | | | | | | 111 | 121 |
| UK | | 14 | | | | | | | | 54 | | | | 68 |
| US | 42 | 47 | | | | | | | | | | | 42 | 47 |
| Rest of Europe / Others | 2 | 2 | | | 75 | 76 | | | | | 4 | | 82 | 77 |
| Total | 520 | 936 | 310 | 250 | 105 | 140 | 143 | 193 | 141 | 104 | 12 | 98 | 1,231 | 1,720 |
| Stage 3 (EAD) | | | | | | | | | | | | | | |
| Germany | 245 | 262 | 0 | 32 | 0 | 13 | | | | | | | 245 | 306 |
| Netherlands | 6 | 25 | | | | | | | | | | | 6 | 25 |
| UK | | | | | | | | | | | | | | |
| US | 43 | 129 | | | | | | | | | | | 43 | 129 |
| Rest of Europe / Others | | | | | | | | | | | 85 | 1 | 85 | 1 |
| Total | 295 | 415 | 0 | 32 | 0 | 13 | | | | | 85 | 1 | 380 | 461 |

Focus CRE: Proactive reduction of CRE risks well ahead of the crisis

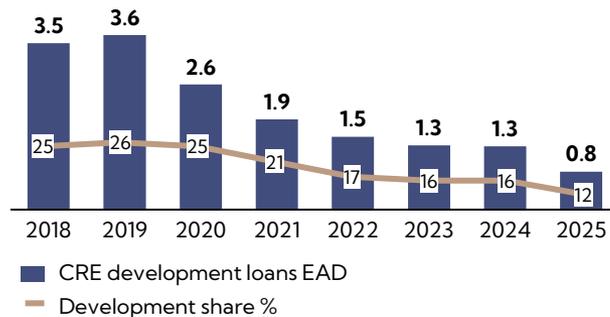
CRE portfolio

EAD, €bn



CRE development loans

EAD, €bn

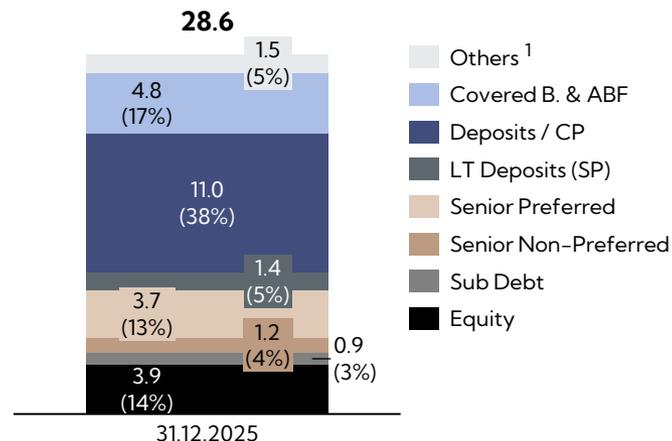


- The pandemic in 2020/21 and the interest rate reversal in 2022/23 have **ended the long boom in the German CRE market**
- **HCOB foresaw overheating in 2019** and proactively initiated a **de-risking program** (as shown on the left):
 - overall reduction of CRE portfolio,
 - almost complete stop of the Real Estate development business,
 - tightening of portfolio limits and underwriting standards
- **HCOB reacted to market downturn consistently in 2023/24** with a comprehensive package of measures:
 - complete ad-hoc loan and collateral portfolio review
 - early customer engagement
 - conservative provisioning policy
 - consistent reduction of CRE NPLs executed in 2023–25
- Today, HCOB's CRE portfolio is aligned with the increased interest rate level, collateral values are up to date (and are closely monitored to ensure this continuously) and **refinancing risks have been significantly reduced**
- **Solid portfolio risk parameters:** property investment loan portfolio with Ø LTV 60%, Ø DSCR 223%, Ø DY 9.1%; property development loan portfolio with Ø LTC of 53%
- HCOB has created the conditions to **emerge stronger from the crisis**

Balanced funding structure, robust liquid assets and sound liquidity metrics

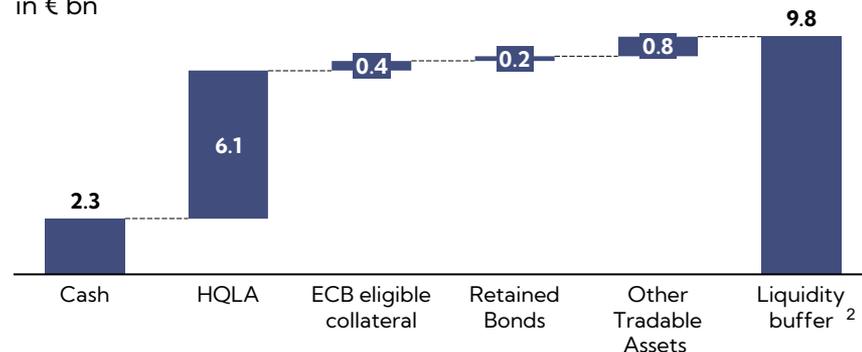
Balanced liability structure

in € mn



Liquidity buffer

in € bn



Sound liquidity and funding ratios

YE 2025 vs. YE 2024

| | |
|------------------|--------------------|
| LCR | 204% (216%) |
| vs. >180% target | |
| NSFR | 119% (116%) |
| vs. >110% target | |

YE 2025 vs. YE 2024

| | |
|----------------------------|------------------|
| Asset encumbrance ratio | 22% (27%) |
| vs. <40% target | |
| MREL (TREA) | 63% (55%) |
| vs. 8% minimum requirement | |

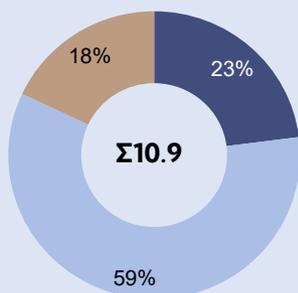
- Robust liquidity: €8.4bn cash and HQLAs, additional €1.4bn of unencumbered collateral
- Long-term deposits include €0.85bn retail via Raisin platform

1) Includes other liabilities as public financing or derivatives, repos, provisions | 2) Counterbalancing Capacity

Treasury and markets: solid portfolio of liquid assets fully categorized as FVOCI / P&L

Assets by instrument class
in €bn / %

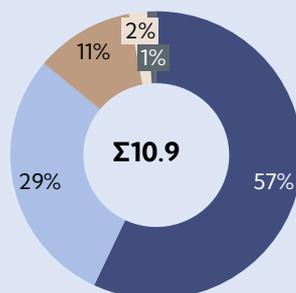
YE 2025



- Cash
- HQLA
- Other liquid assets¹⁾

Assets by rating
in €bn / %

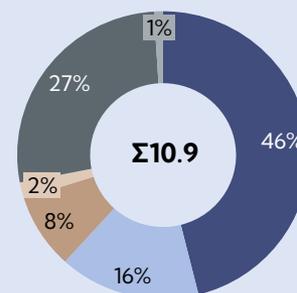
YE 2025



- AAA
- AA
- A
- BBB
- Non-IG and Others

Assets by region
in €bn / %

YE 2025



- Germany
- Core EU
- Nordics
- Southern EU
- UK & North America
- Others

Maturity profile of benchmark issuances

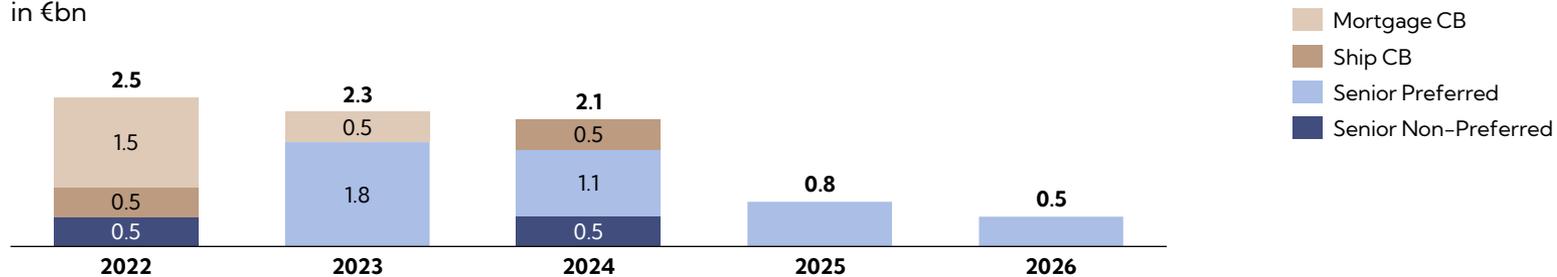
Maturing benchmark issuances

in €bn



Long-term benchmark issuances

in €bn



1) Call right for 2026 SNP benchmark exercised on September 22, 2025

Pfandbrief: HCOB has been an established issuer of real estate and ship Pfandbriefe since 2006, supporting the franchise concept

Expertise

- Since 2006, HCOB has been authorised to issue all three types of Pfandbriefe and issues mortgage and ship Pfandbriefe
- A specialised team with strong asset expertise and tailored structuring capabilities for complex financing manages all Pfandbrief matters and maintains close connections with the vdp and other Pfandbrief banks
- With our real estate and ship Pfandbriefe, we offer our investors an attractive extension of our issuance spectrum
- The high security of a German Pfandbrief is combined with favorable conditions

Markets

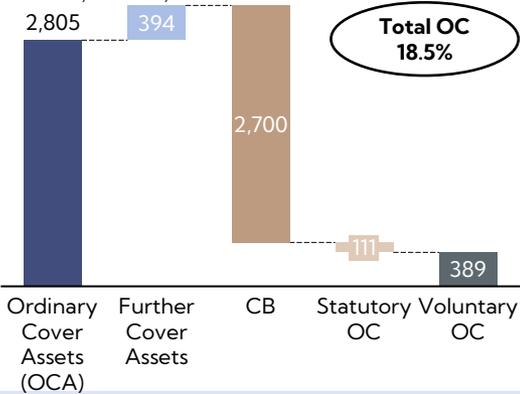
- Our Pfandbrief portfolios consist of typical transactions for HCOB and support our franchise approach
- Real estate Pfandbrief:
 - Primarily includes commercial properties, with office and retail properties accounting for the largest share—approximately 45%. Residential properties make up about 20%
 - Our real estate Pfandbriefe have been rated by Moody's since 2010. The current rating is Aaa
- Ship Pfandbrief:
 - As the sole issuer of a German ship Pfandbrief, we proudly serve this segment as well. The ship Pfandbrief is secured by marketable trading vessels that offer predictable value stability and strong returns. The portfolio mainly includes the key segments bulker, container, and tanker (product & chemical/LPG)
 - Our Pfandbriefe have been rated by Moody's since 2008. The current rating is Aa3



Mortgage Pfandbrief Cover Pool: §28 PfandBG as of 31 Dec. 2025 ¹

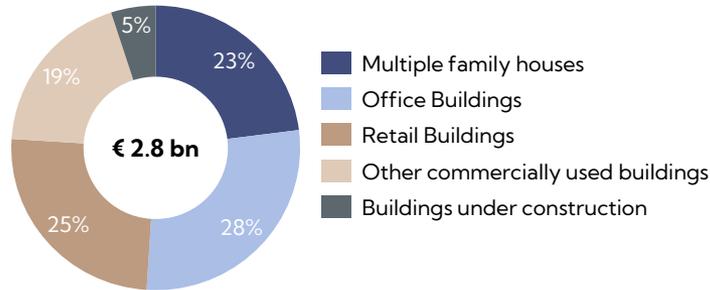
Cover pool – nominal value

in € mn; total €3,200



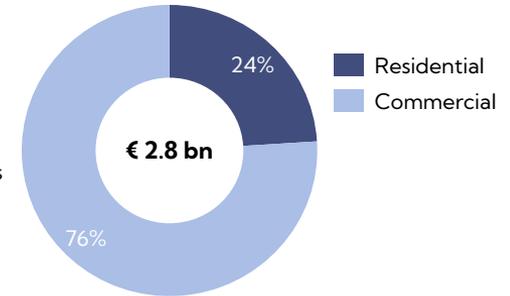
Portfolio by Sub asset class

in € mn; total OCA €2,805



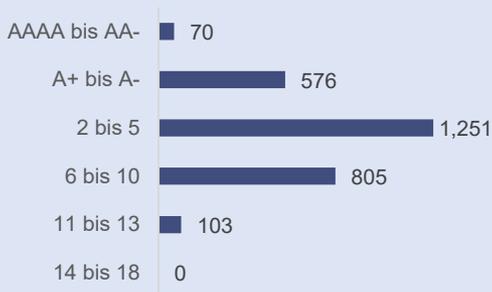
Portfolio by usage type

in € mn; total OCA €2,805



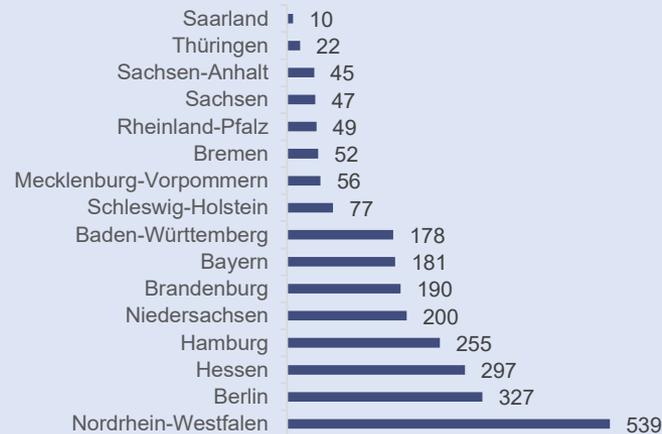
Rating (EaD distribution in %)

in € mn; total OCA €2,805



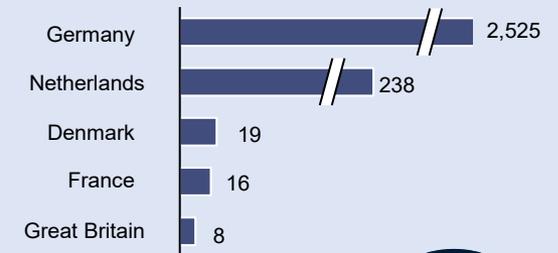
Breakdown by German regions

in € mn; total German OCA €2,525



Breakdown by country of mortgages

Top 5 Countries; in € mn; total OCA €2,805

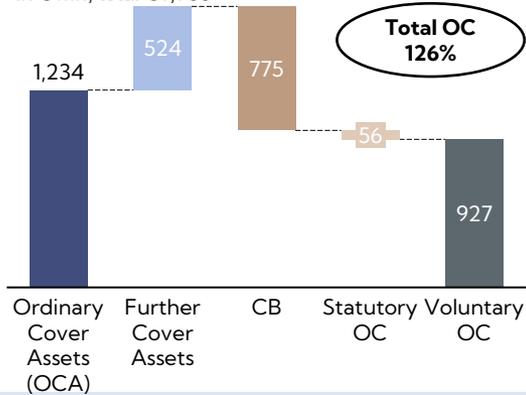


1) For further details pls visit https://www.hcob-bank.com/media/28pfandbg_hcob_202512_de/

Shipping Pfandbrief Cover Pool: §28 PfandBG as of 31 Dec. 2025 ¹

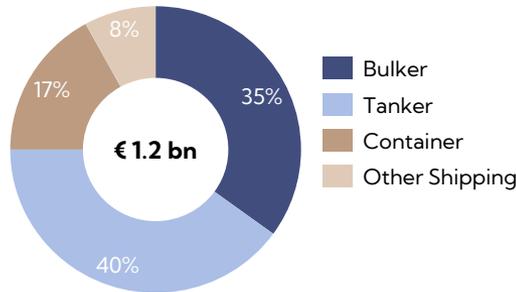
Cover pool – nominal value

in € mn; total €1,758



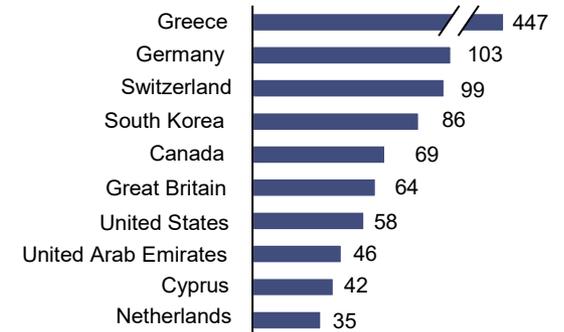
Breakdown by Sub asset class

in € mn; total OCA €1,234



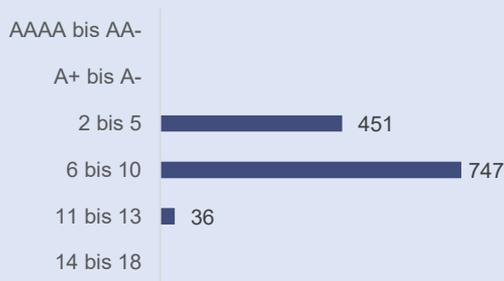
Breakdown by country of clients

Top 10 Countries; in € mn; total OCA €1,234



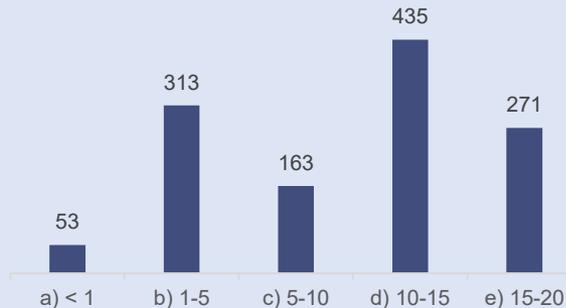
Rating (EaD distribution in %)

in € mn; total OCA €1,234



Cover pool by age of ship

in € mn; total €1,234



Cover pool by ship registration

Top 10 Countries; in € mn; total OCA €1,234



1) For further details pls visit https://www.hcob-bank.com/media/28pfandbg_hcob_202512_de/

5. Appendix & Contact



The Management Board



Luc Popelier
CEO

- Born in 1964 in Belgium
- CEO since September 2024
- Before that, Luc was CFO at Belgian KBC Group until August 2024, following CEO position at International Markets Business unit of KBC Group. Luc has held various positions in the corporate banking business for over 29 years



Marc Ziegner
CFO and Deputy CEO

- Born in 1975 in Germany
- Chief Financial Officer (CFO) since October 2022
- Prior to this, Marc was Managing Director Bank Steering at HCOB. He has held various positions of responsibility in the areas of bank management, finance and group controlling



Jens Thiele
CIO

- Born in 1980 in Germany
- Chief Investment Officer (CIO) since January 2026
- Prior to this, Jens was Chief Client Officer and Managing Director Project Finance and Corporates. He has held various management positions in the Corporate Banking business



Reinout van Riel
CRO

- Born in 1970 in the Netherlands
- Chief Risk Officer (CRO) since January 2026, joined HCOB in November 2025
- Before that, Reinout was CRO at NIBC since 2016, and has held positions in (corporate) banking for 30 years

HCOB at a glance



868 FTE across 10 locations



Highlights

- German wholesale bank with a European franchise, deeply embedded in Europe's largest economy
- Sophisticated structuring capabilities, deep market expertise
- Modern, scalable and efficient operating platform ready to expand within our franchises

Portfolio split per YE 2025

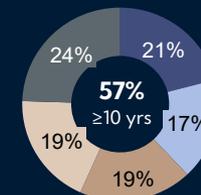
By region (EAD)



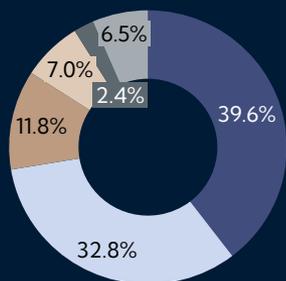
By segment (EAD)



By duration of client relationships



Ownership structure¹



- Cerberus Capital Management, L.P.
- J.C. Flowers & Co. LLC
- Golden Tree Asset Management LP
- Centaurus Capital LP
- BAWAG P.S.K.²
- HCOB Management³

1) As of 25. April 2025; percentages include rounding differences | 2) incl. P.S.K. Beteiligungs-verwaltung GmbH; Bank für Arbeit und Wirtschaft und Österreichische Postsparkasse AG | 3) Members of the board and senior management of the Bank (since Nov. 2018, active and inactive members)

Rating position



Key credit strengths

- Strong capitalization well above regulatory requirements and peer levels
- De-risked portfolio with conservative risk appetite and improved diversification
- Robust credit risk coverage
- Diversified funding base with extended maturity profile and strong liquidity

Upside drivers

- Demonstrating underlying franchise strength, while lengthening track record for risk-adjusted profitability
- Continued diversification by reducing concentration risks from cyclical assets
- Further maturity extension and diversified funding

Sustainability commitments

- UN Principles for Responsible Banking (PRB)
- Partnership for Carbon Accounting Financials (PCAF)

Credit ratings: Moody's¹

Issuer ratings

| | |
|----------------------------------|-------------|
| Deposit rating | A3 |
| Issuer credit rating (Long-term) | A3 / stable |
| Short-term debt | P-2 |
| Stand-alone rating | baa3 |

Instrument ratings (unsecured issuances)

| | |
|---------------------------------------|------|
| "Preferred" senior unsecured debt | A3 |
| "Non-preferred" senior unsecured debt | Baa2 |
| Subordinated debt (Tier 2) | Ba1 |

Instrument ratings (secured issuances)

| | |
|------------------------|-----|
| Mortgage covered bonds | Aaa |
| Ship covered bonds | Aa3 |

Sustainability Ratings

| Sustainalytics | MSCI | ISS ESG |
|----------------|------|-----------|
| 12.0 | A | C (prime) |

1) Latest publications by rating agencies available on Hamburg Commercial Bank's website: <https://www.hcob-bank.com/en/investor-relations/rating/>

Glossary – Key KPIs (1 / 2)



| Key ratio | Abbreviation | Numerator | Denominator |
|------------------------------------|-----------------|---|---|
| Return on Equity post tax | RoE post tax | Net income post tax (Group net result) | Balance sheet equity at beginning of the year excluding proposed dividend |
| Return on Assets | RoA | Net income post tax (Group net result) | Average total assets |
| Net Interest Margin | NIM | Net interest income | Average balance sheet volume |
| Cost Income Ratio | CIR | Administrative expenses | Total income + other operating result |
| Risk Costs | RC | Loan loss provisions in P/L | Average loan volume to customers |
| Risk coverage of loan book | LLP / Loan book | Total stock of loan loss provisions | Total loans and advances (AC) |
| Risk weight | RW | RWA | EAD regulatory |
| Non-Performing Loan ratio (FinRep) | NPL ratio | Total non-performing loans (AC) | Total loans (AC) |
| Coverage ratio (Stage 3) | CR | Loan loss provisions (stage 3) recognized on Stage 3 exposure categorized AC (IFRS) | Non-performing exposure categorized AC (IFRS) |
| Debt Yield | DY | Net operating income | Total loan amount |
| Loan-To-Value Ratio | LTV Ratio | Credit volume | Value of loan collaterals |

Glossary – Key KPIs (2 / 2)



| Key ratio | Abbreviation | Numerator | Denominator |
|-----------------------------|--------------|--|---|
| Debt-Service-Coverage-Ratio | DSCR | Net Operating Income | Total Debt Service |
| Gross Margin | GM | Gross Interest Income from loans to customers excluding accrued fees | Average loans to customers |
| RWA Margin | | Total Income | Average RWA total |
| Loan-to-deposit Ratio | | Loans and advances to customers (based on IFRS b/s view) | Liabilities to customers (based on IFRS b/s view) |

| KPI | Abbreviation | Description |
|------------------------|--------------|--|
| Duration (yrs) | | Remaining capital commitment period considering contractual repayments |
| Tangible Common Equity | TCE | Balance Sheet Equity after deduction of intangible assets & DTA |
| Financing Volume | | On-balance (b/s) and off-balance volume |

List of Acronyms

| Acronyms | Long term |
|-----------|---|
| ABF | Asset Based Finance |
| AC | At Cost |
| ALM | Asset Liability Management |
| AT1 | Additional Tier 1 |
| Avg. or Ø | Average |
| b/s | balance sheet |
| BoY | Beginning of the year |
| bps | basis points |
| CBC | Counterbalancing Capacity |
| CET1 | Common Equity Tier 1 (IFRS) |
| CIR | Cost-Income-Ratio |
| CRE | Commercial Real Estate |
| CRR | Capital Requirements Regulation |
| CRSA | Credit Risk Standard Approach |
| Δ | Delta |
| DGS | Deposit guarantee scheme |
| EAD | Exposure at Default |
| ESG | Environmental, Social, Governance |
| FVPL | Fair Value Through Profit or Loss |
| FY | Full Year |
| H1 | First Half Year |
| H2 | Second Half Year |
| IRB-A | Advanced internal-rating-based approach |
| IRB-F | Foundation Internal Rating Based Approach |
| LGD | Loss Given Default |
| LCR | Liquidity Coverage Ratio |
| LLP | Loan Loss Provisions |

| Acronyms | Long term |
|----------|--|
| MREL | Minimum Requirement for Own Funds and Eligible Liabilities |
| NI | Net Income |
| NII | Net Interest Income |
| NCI | Net Commission Income |
| NPC | Non-Personnel Cost |
| NPE | Non-Performing Exposure |
| NSFR | Net Stable Funding Ratio |
| NTI | Net Trading Income |
| OCI | Other Comprehensive Income |
| OpEx | Operating Expenses / Administrative Expenses |
| PBT | Profit Before tax |
| PD | Probability of Default |
| PC | Personnel Cost |
| NPC | Non-Personnel Cost |
| P&L | Profit & Loss |
| POCI | Purchased or Originated Credit Impaired |
| RWA | Risk-Weighted Assets |
| SLLP | Single Loan Loss Provision |
| SNP | Senior-Non-Preferred |
| SP | Senior-Preferred |
| SPF | Structured Portfolio Finance |
| SREP | Supervisory Review and Evaluation Process |
| TLTRO | Targeted Longer-Term Refinancing Operations |
| TREA | Total Risk Exposure Amount |
| TSY | Treasury |
| YE | Year End |
| YoY | Year-on-year |

Your Personal Contact



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Management system and defined management indicators of the IFRS Group

The Bank's integrated management system is aimed at the management of key value drivers on a targeted basis. The Bank (which was operating under the name HSH Nordbank AG up until February 4, 2019) uses a risk-adjusted key indicator and ratio system for this purpose that ensures that the Overall Bank are managed in a uniform and effective manner. The Hamburg Commercial Bank Group is managed mainly on the basis of figures for the Group prepared in accordance with the International Financial Reporting Standards (IFRS) and/or the relevant prudential rules. Within the management reporting framework, the Bank focuses on the most important management indicators for the individual value drivers of the IFRS Group. On the one hand, the focus is on how these key indicators changed compared to the previous year and, on the other, on how they are expected to change in the future. The audited combined management report within the Annual Report 2024 contains further information on the management system and defined management parameters of the Hamburg Commercial Bank Group as well as disclosures. The H1 2025 figures have not been subjected to either an auditor's limited review or an audit by an auditor.

About the bank:

Hamburg Commercial Bank AG (HCOB) is a private commercial bank headquartered in Hamburg, Germany. HCOB offers its clients a high level of structuring expertise in Real Estate financing and has a strong market position in international Shipping. The bank is one of the pioneers in the pan-European Project Financing of renewable energies and digital infrastructure. HCOB offers individual solutions for German and International Corporate clients. Reliable and timely payment products as well as other trade finance solutions also support the need of the bank's customers. HCOB is aligning its activities with established ESG criteria. For further information about HCOB, please visit www.hcob-bank.com.