

Press release

Herbert Woisetschläger appointed Head of Project Finance & Corporates at Hamburg Commercial Bank

- New hire will take up senior management position on 1 May 2026

HAMBURG/GERMANY – Hamburg Commercial Bank AG (HCOB) is strengthening its corporate and project finance business with a new hire: Herbert Woisetschläger (55) will take over as Head of Project Finance & Corporates on 1 May 2026. He succeeds Chief Investment Officer (CIO) Jens Thiele, who has led the business areas since August 2021 and has continued to manage them on an interim basis following his appointment to the Management Board in October 2025.

“We are delighted to have gained Herbert Woisetschläger, a highly experienced banker, to lead our corporate and project finance business. With his wide-ranging expertise in European lending and his many years of experience in portfolio and risk management, he will continue to drive targeted growth in these core segments,” said Jens Thiele, CIO of HCOB and responsible for the bank’s entire lending franchise.

Herbert Woisetschläger has around three decades of experience working in various roles within the UniCredit Group and its predecessor institutions. Most recently, as Head of Large Credit Underwriting, he was responsible for the large corporates portfolio at UniCredit Bank GmbH. Previously, he held various leadership positions in Corporate & Investment Banking and in Risk Management. His expertise spans, among other things, corporate banking, including SME business, as well as leveraged finance and project finance.

In his new role, Herbert Woisetschläger takes charge of the Project Finance & Corporates business areas, overseeing specialist teams in Hamburg, London and Luxembourg. In its domestic corporate business, the bank provides its clients especially with bespoke investment and acquisition loans, bridge financings, guarantees and revolving credit facilities. Internationally, the bank additionally focuses on primary and secondary market transactions in Europe, as well as on specialty lending. In project finance in Germany and across Europe, the bank concentrates on financing the energy transition and expanding digital infrastructure. Cash management and trade finance services also fall within the remit of the new appointee.

About Hamburg Commercial Bank

Hamburg Commercial Bank AG (HCOB) is a private commercial bank headquartered in Hamburg that specialises in tailor-made financing solutions for German and European companies. It also has a strong position in Germany-focused real estate financing, is an established project financier in Europe, and a reliable partner for the shipping sector. Efficient and secure payment services, as well as innovative products for foreign trade complete the range of services. The Bank is guided by established ESG criteria and operates from several locations in Germany as well as in Amsterdam, London, Luxembourg, and Piraeus. Under the “Hamburg Direct Bank” brand, HCOB offers call money and fixed-term deposits for private customers. Further information is available at www.hcob-bank.com.

HAMBURG COMMERCIAL BANK AG

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Chairman of the Supervisory Board: Paulus de Wilt

Management Board: Luc Popelier (Chairman), Marc Ziegner (Deputy Chairman), Jens Thiele, Reinout van Riel

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